



Real Estate Success Training and Wealth Coaching  
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## How to Remember Names

SUZIE Q.

<b>S</b>	<b>SAY</b> it	<i>Hello, _____.</i>
<b>U</b>	<b>USE</b> it	<i>_____ how are you?</i>
<b>Z</b>	<b>VISUALIZE</b> it	<i>See it by creating a picture</i>
<b>I</b>	<b>I</b> it	<i>Think why I should remember</i>
<b>E</b>	<b>END</b> with it	<i>Goodbye _____</i>
<b>Q</b>	<b>QUESTIONS</b>	<i>Ask questions and build rapport</i>

Based on the KWIK method

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